# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 10-Q

[X] Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended April 3, 2004

or

[] **Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934** For the transition period from to

Commission File Number 0-7087

# **ASTRONICS CORPORATION**

(Exact name of registrant as specified in its charter)

New York (State or other jurisdiction of incorporation or organization) 16-0959303 (IRS Employer Identification Number)

130 Commerce Way East Aurora, New York

(Address of principal executive offices)

**14052** (Zip code)

### (716) 805-1599

(Registrant's telephone number, including area code)

NOT APPLICABLE

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(g) of the Act: **\$.01 par value Common Stock, \$.01 par value Class B Stock** (Title of Class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act).

Yes []	No [X]

As of April 3, 2004 7,761,512 shares of common stock were outstanding consisting of 5,848,609 shares of common stock (\$.01 par value) and 1,912,903 shares of Class B common stock (\$.01 par value).

#### ASTRONICS CORPORATION Consolidated Balance Sheet April 3, 2004 With Comparative Figures for December 31, 2003

	(Dollars in Thousands)		
	April 3, 2004	December 31, 2003	
	(Unaudited)		
Current Assets:			
Cash	\$ 11,420	\$ 11,808	
Accounts Receivable	5,618	4,383	
Inventories	6,106	5,707	
Prepaid Expenses	1,257	1,378	
Total Current Assets	24,401	23,276	
Property, Plant and Equipment, at cost	24,418	24,335	
Less Accumulated Depreciation and Amortization	9,466	9,216	
Net Property, Plant and Equipment	14,952	15,119	
Deferred Income Taxes	1,120	1,165	
Goodwill	2,430	2,444	
Other Assets	3,456	3,470	
Total Assets	\$ 46,359	\$ 45,474	
Current Liabilities:			
Current Maturities of Long-term Debt	\$ 895	\$ 896	
Net Current Liabilities of Discontinued Operations	236	155	
Accounts Payable	2,648	1,617	
Accrued Payroll and Employee Benefits	975	1,278	
Other Accrued Expenses	505	563	
Total current liabilities	5,259	4,509	
Long-term Debt	12,434	12,482	
Supplemental Retirement Plan	4,802	4,718	
Net Long-term Liabilities of Discontinued Operations	287	397	
Other liabilities	417	428	
Common Shareholders' Equity:			
Common Stock, \$.01 par value			
Authorized 20,000,000 shares, issued			
6,527,047 in 2004, 6,483,128 in 2003	65	65	
Class B Common Stock, \$.01 par value			
Authorized 5,000,000 shares, issued			
2,018,715 in 2004, 2,042,926 in 2003	20	20	
Additional Paid-in Capital	3,303	3,269	
Accumulated Other Comprehensive Income	325	365	
Retained Earnings	23,166	22,940	
	26,879	26,659	
Less Treasury Stock: 784,250 shares in 2004	2 710	2 710	
and 2003	3,719	3,719	
Total Shareholders' Equity	23,160	22,940	
	\$ 46,359	\$ 45,474	

**Consolidated Statement of Income and Retained Earnings** Three Months Ended April 3, 2004 With Comparative Figures for 2003

	(I	(Dollars in Thousands) (Unaudited)		
	2	004		2003
Net Sales	\$	8,969	\$	8,686
Costs and Expenses:				
Cost of products sold		7,281		6,698
Selling, general and administrative expenses		1,267		1,475
Interest expenses, net of		ī		-
interest income of \$38 in 2004 and \$20 in 2003		57		73
Total costs and expenses		8,605		8,246
Total costs and expenses		8,005		0,240
Income from Continuing				
Operations Before Income Taxes		364		440
Provision for Income Taxes		138		163
Income from Continuing Operations Income from Discontinued Operations		226		277
Net Income		226		281 558
Retained Earnings:				
Beginning of Period		22,940		42,831
Spin off of MOD-PAC CORP.		-		(21,003)
End of period	\$	23,166	\$	22,386
Earnings per share:				
Basic Earnings per share:				
Continuing operations	\$	.03	\$	.03
Discontinued operations		-		.04
Net Income	\$	.03	\$	.07
Diluted Earnings per share:				
Continuing operations	\$	.03	\$	.03
Discontinued operations		-		.04
Net Income	\$	.03	\$	.07

### **Consolidated Statement of Cash Flows**

Three Months Ended April 3, 2004 With Comparative Figures for 2003

Cash Flows from Operating Activities: Income From Continuing Operations Adjustments to reconcile net income to net cash provided by operating activities: Depreciation and Amortization Other Cash flows from changes in operating assets and liabilities, excluding effects of acquisitions: Accounts Receivable Inventories Prepaid Expenses Accounts Payable Income Taxes Accrued Expenses Net Cash (used in) provided by Operating Activities Cash Flows from Investing Activities: Change in Other Assets Capital Expenditures Net Cash used in Investing Activities Cash Flows from Financing Activities Cash Flows from Financing Activities Cash Flows from Financing Activities Due from MOD-PAC CORP. Proceeds from Issuance of Stock Purchase of Treasury Stock Net Cash (used in) provided by Financing Activities	2004 \$ 226 323 118 (1,245) (411) 40 1,036 105 (359) (167) (55) (90) (145)	2003         \$       277         \$       277         323       (70)         (758)       134         (171)       839         268       (526)         316       (33)         (48)       (81)
Income From Continuing Operations Adjustments to reconcile net income to net cash provided by operating activities: Depreciation and Amortization Other Cash flows from changes in operating assets and liabilities, excluding effects of acquisitions: Accounts Receivable Inventories Prepaid Expenses Accounts Payable Income Taxes Accrued Expenses Net Cash (used in) provided by Operating Activities Cash Flows from Investing Activities: Change in Other Assets Capital Expenditures Net Cash used in Investing Activities Cash Flows from Financing Activities Cash Flows from Financing Activities: Principal Payments on Long-term Debt and Capital Lease Obligations Due from MOD-PAC CORP. Proceeds from Issuance of Stock Purchase of Treasury Stock	\$ 226 323 118 (1,245) (411) 40 1,036 105 (359) (167) (55) (90)	\$ 277 323 (70) (758) 134 (171) 839 268 (526) 316 (33) (48)
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Adjustments to reconcile net income to net cash provided by operating activities: Depreciation and Amortization Other Cash flows from changes in operating assets and liabilities, excluding effects of acquisitions: Accounts Receivable Inventories Prepaid Expenses Accounts Payable Income Taxes Accrued Expenses Net Cash (used in) provided by Operating Activities Cash Flows from Investing Activities: Change in Other Assets Capital Expenditures Net Cash used in Investing Activities Cash Flows from Financing Activities Cash Flows from Financing Activities Due from MOD-PAC CORP. Proceeds from Issuance of Stock Purchase of Treasury Stock	$323 \\ 118 \\ (1,245) \\ (411) \\ 40 \\ 1,036 \\ 105 \\ (359) \\ (167) \\ (55) \\ (90) \\ $	$323 \\ (70) \\ (758) \\ 134 \\ (171) \\ 839 \\ 268 \\ (526) \\ 316 \\ (33) \\ (48) \\ (48) \\ (70) \\ (7$
provided by operating activities:         Depreciation and Amortization         Other         Cash flows from changes in operating assets and         liabilities, excluding effects of acquisitions:         Accounts Receivable         Inventories         Prepaid Expenses         Accounts Payable         Income Taxes         Accrued Expenses         Net Cash (used in) provided by Operating Activities         Cash Flows from Investing Activities:         Change in Other Assets         Capital Expenditures         Net Cash used in Investing Activities:         Cash Flows from Financing Activities:         Cash Flows from Financing Activities:         Due from MOD-PAC CORP.         Proceeds from Issuance of Stock         Purchase of Treasury Stock	$ \begin{array}{c} 118\\(1,245)\\(411)\\40\\1,036\\105\\(359)\\(167)\\\end{array} $ (55) (90)	(70) (758) 134 (171) 839 268 (526) 316 (33) (48)
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Inventories Prepaid Expenses Accounts Payable Income Taxes Accrued Expenses Net Cash (used in) provided by Operating Activities Cash Flows from Investing Activities: Change in Other Assets Capital Expenditures Net Cash used in Investing Activities Cash Flows from Financing Activities Cash Flows from Financing Activities: Principal Payments on Long-term Debt and Capital Lease Obligations Due from MOD-PAC CORP. Proceeds from Issuance of Stock Purchase of Treasury Stock	(411) 40 1,036 105 (359) (167) (55) (90)	134 (171) 839 268 (526) 316 (33) (48)
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Net Cash (used in) provided by Operating Activities         Cash Flows from Investing Activities:         Change in Other Assets         Capital Expenditures         Net Cash used in Investing Activities         Cash Flows from Financing Activities:         Principal Payments on Long-term Debt and Capital Lease         Obligations         Due from MOD-PAC CORP.         Proceeds from Issuance of Stock         Purchase of Treasury Stock	(167) (55) (90)	(33) (48)
Cash Flows from Investing Activities: Change in Other Assets Capital Expenditures Net Cash used in Investing Activities Cash Flows from Financing Activities: Principal Payments on Long-term Debt and Capital Lease Obligations Due from MOD-PAC CORP. Proceeds from Issuance of Stock Purchase of Treasury Stock	(55) (90)	(33) (48)
Change in Other Assets Capital Expenditures Net Cash used in Investing Activities Cash Flows from Financing Activities: Principal Payments on Long-term Debt and Capital Lease Obligations Due from MOD-PAC CORP. Proceeds from Issuance of Stock Purchase of Treasury Stock	(90)	(48)
Capital Expenditures Net Cash used in Investing Activities Cash Flows from Financing Activities: Principal Payments on Long-term Debt and Capital Lease Obligations Due from MOD-PAC CORP. Proceeds from Issuance of Stock Purchase of Treasury Stock	(90)	(48)
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<ul> <li>Cash Flows from Financing Activities:</li> <li>Principal Payments on Long-term Debt and Capital Lease Obligations</li> <li>Due from MOD-PAC CORP.</li> <li>Proceeds from Issuance of Stock</li> <li>Purchase of Treasury Stock</li> </ul>	(145)	(81)
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Obligations Due from MOD-PAC CORP. Proceeds from Issuance of Stock Purchase of Treasury Stock		
Due from MOD-PAC CORP. Proceeds from Issuance of Stock Purchase of Treasury Stock	(26)	(17)
Proceeds from Issuance of Stock Purchase of Treasury Stock	(36)	(17)
Purchase of Treasury Stock	- 4	3,706
	4	24 (1,088)
Net Cash (used in) provided by Financing Activities	-	(1,088)
	(32)	2,625
Effect of Exchange Rate Change on Cash	(15)	7
Cash (used in) provided by Continuing Operations	(359)	2,867
Cash (used in) provided by Discontinued Operations	(29)	(61)
Net increase (decrease) in Cash and Cash Equivalents	(388)	2,806
(decrease) in cash and cash Equivalents	(500)	2,000
Cash and Cash Equivalents at Beginning of Period	11,808	7,722
Cash and Cash Equivalents at End of Period	\$ 11,420	\$ 10,528
Cash payments for:		
Interest	\$ 107	\$ 93
Income taxes		212

#### Notes to Financial Statements

#### April 3, 2004

#### 1) Basis of Presentation

The accompanying unaudited statements have been prepared in accordance with generally accepted accounting principles for interim financial information. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments, consisting of normal recurring accruals, considered necessary for a fair presentation have been included. The results of operations for any interim period are not necessarily indicative of results for the full year. Operating results for the three-month period ended April 3, 2004 are not necessarily indicative of the results that may be expected for the year ended December 31, 2004.

The balance sheet at December 31, 2003 has been derived from the audited financial statements at that date, but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.

For further information, refer to the financial statements and footnotes thereto included in Astronics Corporation's (the" Company") 2003 annual report to shareholders.

The Company accounts for its stock-based awards using the intrinsic value method in accordance with Accounting Principles Board Opinion No. 25 and its related interpretations. The measurement prescribed by APB Opinion No. 25 does not recognize compensation expense if the exercise price of the stock option equals the market price of the underlying stock on the date of grant. Accordingly, no compensation expense related to stock options has been recorded in the financial statements.

Stock Based Compensation - For purposes of pro forma disclosures, the estimated fair value of the Company's stock options at the date of grant is amortized to expense over the options' vesting period. The Company's pro forma information for the first three months of 2004 and 2003 is presented in the table below:

(in thousands except per share data) Income from Continuing Operations	2004	2003
as reported	\$ 226	\$ 277
Adjustments to record compensation expense for stock option awards under the fair value method of accounting	(85)	 (112)
Pro Forma Income from Continuing Operations	\$ 141	\$ 165
Net Income as reported	\$ 226	\$ 558

Adjustments to record compensation expense for stock option awards under the fair value method of accounting	 (85)	 (132)
Pro Forma Net Income	\$ 141	\$ 426
Pro Forma Basic Earnings		
Per Share:		
Continuing Operations	\$ 0.02	\$ 0.02
Net Income	\$ 0.02	\$ 0.05
Pro Forma Diluted Earnings Per Share:		
Continuing Operations	\$ 0.02	\$ 0.02
Net Income	\$ 0.02	\$ 0.05

#### 2) Discontinued Operations

On September 26, 2002, the Company announced the spin-off of its wholly owned subsidiary MOD-PAC CORP., which operated the Printing and Packaging business segment. That spin-off was completed on March 14, 2003. As such the net assets and equity of MOD-PAC CORP. were removed from the balance sheet of the Company on March 14, 2003 resulting in a reduction of the Company's retained earnings and related net assets of \$21.0 million. In December of 2002 the Company announced the discontinuance of the Electroluminescent Lamp Business Group, whose business has involved sales of microencapsulated electroluminescent lamps to customers in the consumer electronics industry. The operations of the printing and packaging business segment through the spin-off date of March 14, 2003 and the results of operations of the Electroluminescent Lamp Business Group have been reported as discontinued operations in the financial statements of the Company.

3) Inventories are stated at the lower of cost or market, cost being determined in accordance with the firstin, first-out method. Inventories are as follows:

(in thousands)	April 3, 2004 (Unaudited)	 December 31, 2003
Finished Goods	\$ 469	\$ 501
Work in Progress	1,235	1,166
Raw Material	4,402	4,040
	\$ 6,106	\$ 5,707

#### 4) Comprehensive Income

Comprehensive income consists of net income, foreign currency translation adjustments and mark to market adjustments for derivatives. Total comprehensive income (loss) was \$ 186 and \$(247) for the

Three Mo	ntł	is ended
	01111	is chucu
April 3, 2004		March 29, 2003
\$ 226	\$	277
-		281
\$ 226	\$	558
7,750		7,832
65		91
	<u>April 3, 2004</u> \$ 226 \$ 226 7,750	\$ 226 \$ \$ 226 \$ \$ 226 \$ 7,750

ings per share weighted es	7,815	7,
gs per share:		
operations	\$.03	\$
loperation	-	
	\$03	\$
ngs per share:		
operations	\$.03	\$
loperation	-	
	\$.03	\$

#### 6) Supplemental Retirement Plan and Related Post Retirement Benefits

The Company has a non- qualified supplemental retirement defined benefit plan for certain executives. The following table sets forth information regarding the net periodic pension cost for the plan.

	Three Me	onthe	s ended
(in thousands)	 April 3, 2004	-	March 29, 2003
Service cost	\$ 6	\$	7
Interest cost	78		88
Amortization of prior service cost	27		22
	-		13
Amortization of net actuarial losses Net periodic cost	\$ 111	\$	130

Participants in the non-qualified supplemental retirement plan are entitled to paid medical, dental and long-term care insurance benefits upon retirement under the plan. The following table sets forth information regarding the net periodic pension cost recognized for those benefits.

	Three I	Mon	ths ended
(in thousands)	 April 3, 2004	-	March 29, 2003
Service cost	\$ 1	\$	1
Interest cost	5		5
Amortization of prior service cost	4		4
Amortization of net actuarial losses			2
Net periodic cost	\$ 10	\$	12

#### Item 2. <u>Management's Discussion and Analysis of Financial Condition</u> <u>and Results of Operations</u>

(The following should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations contained in the Company's Form 10-K for the year ended December 31, 2003.)

The following table sets forth incom	e statement data as a percent	of net sales:
	Percent of N Three Month	
	April 3 2004	March 29 2003
Net Sales	100.0%	100.0%
Cost of products sold Selling, general and administrative and interest	81.2	77.1
expense	14.8	17.8
	96.0%	94.9%
Operating Income	4.0%	5.1%

NET SALES	Net sales for the first quarter of 2004 increased 3% to \$9.0 million compared with \$8.7 million for the same period last year. Sales were strong for all markets. Sales to the Business Jet market were \$2.5 million, up \$.4 million, or 19%, compared with the same period in 2003. Sales to the Commercial Transport market were up \$.2 million, or 14% to \$1.9 million compared with the year ago period. Sales to the military market were \$4.2 million, down from \$4.6 million in the same period of 2003. Last year's first quarter included \$.5 million in revenue from the U.S. Government's F-16 NVIS retrofit program, which was completed in 2003. Sales to other markets totaled \$.4 million for the first quarter of 2004 and \$.3 million for the first quarter of 2003.
EXPENSES AND MARGINS	Cost of products sold as a percentage of net sales increased 4.1 percentage points to 81.2% for the first quarter of 2004 compared to 77.1% for the same period last year. The increase is primarily the result of increased engineering and development costs related to new programs that are in the design and development stages. These costs are related primarily to an increase in engineering personnel as well as increased costs for goods and services supplied by vendors such as qualification testing and out sourced testing and design work as compared to last year's first quarter. As compared to last years first quarter the company's spending for these efforts increased by approximately \$500 thousand. Excluding the effect of the increased spending on engineering and developmental costs gross margins would have been relatively consistent with last year.
	Selling, general and administrative and interest cost as a percent of sales was 14.8% for the first quarter of 2004 compared with 17.8% for the same period of 2003. The decrease is primarily attributable to a reduction in personnel related costs as compared with the same period last year and to a lesser extent an overall reduction in general spending activity for the period.
INCOME FROM CONTINUING OPERATION BEFORE TAXES	Income from continuing operations before taxes for the first quarter of 2004 was \$364 thousand or 4.0% of sales compared with \$440 thousand or 5.1% of sales for the same period of 2003. This decrease both in dollars and as a percentage of sales is attributable to the increased engineering and development costs offset partially by the decrease in selling, general and administrative expenses that were previously discussed.
TAXES	Our effective income tax rate for the first quarter of 2004 was 37.9 % compared to 37.0 % for the same period last year. This effective rate is greater than the effective rate for the year ended December 31, 2003 due to the recognition in the fourth quarter of 2003 of research and development tax credits related to prior years.
EARNINGS PER SHARE FROM	Diluted Earnings per share from continuing operations was \$ .03 for the first quarter of both 2004 and 2003. Changes in the number of shares outstanding did not impact the calculation significantly.

CONTINUING OPERATIONS

INCOME FROM DISCONTINUED OPERATIONS	Income from discontinued operations during the first quarter of 2004 was \$ 0 as compared with \$281 thousand for the same period in 2003. The first quarter of 2003 included activities of the discontinued Electroluminescent Lamp Group and activities through March 14, 2003 for it's former subsidiary, MOD-PAC CORP. MOD-PAC CORP. was spun off effective March 14, 2003. The Electroluminescent Lamp Group wound down it's operations during 2003 and no future impact on Income is expected.			
NET INCOME AND EARNINGS PER SHARE	Net income totaled \$ 226 thousand for the first quarter of 2004 compared to \$ 558 thousand for the first quarter of 2003. The decreases in Net Income and Earnings Per Share are primarily a result in the reduction of income from discontinued operations as discussed under that heading. Changes in the number of shares outstanding did not impact the earnings Per Share calculation significantly.			
LIQUIDITY	Cash used by operating activities was \$167 thousand during the first quarter of 2004, as a result of net income plus depreciation and amortization and changes in working capital components. All of the use of cash in operations was a result of the increase in investment in working capital components, which total \$834 thousand. This investment in working capital was primarily a result of the timing of shipments and inventory purchases which was weighted heavily towards the last half of the quarter. In addition to the timing of shipments and purchases of inventory just discussed, during our first quarter we fund our annual company contribution to our profit sharing/401k plan for the previous year which is a use of cash that affects only the first quarter each year.			
	The Company's capital expenditures for the quarter was \$90 thousand. Capital expenditures for the balance of 2004 are expected to be consistent with prior years, in the range of \$500 thousand to \$1 million and are expected to be financed from cash on hand and cash flows from operations.			
	The Company has an \$8,000,000 line of credit facility available. As of April 3, 2004 the Company had not borrowed against the line of credit. The line is subject to annual review and is payable on demand. The line of credit, among other requirements, imposes certain financial performance covenants with which the Company maintains compliance.			
	The Company has a cash balance of slightly over \$11 million at April 3, 2004 available.			
	The Company believes that cash balances at April 3, 2004 and, cash flow from operations will be adequate to meet the Company's operational and capital expenditure requirements for 2004.			
BACKLOG	The Company's backlog at April 3, 2004 was \$23.0 million compared with \$18.8 million at the end of the first quarter of 2003.			
CONTRACTUAL OBLIGATIONS AND COMMITMENTS	The Company's contractual obligations and commercial commitments have not changed materially from disclosures in the Company's Form 10-K for the year ended December 31, 2003			
MARKET RISK	Refer to the Company's Annual Report on Form 10-K for the year ended December 31, 2003 for a complete discussion of the Company's market risk. There have been no material changes in the current year regarding this market risk information.			
CRITICAL ACCOUNTING POLICIES	Refer to the Company's annual report on Form 10-K for the year ended December 31, 2003 for a complete discussion of the Company's critical accounting policies. There have been no material changes in the current year regarding these critical accounting policies.			
NEW ACCOUNTING PRONOUNCEMENTS	There are no recently issued accounting standards that will have a material impact on our financial position or results of operations			
FORWARD- LOOKING STATEMENTS	This Quarterly Report contains "forward-looking statements". Such statements involve known and unknown risks, uncertainties and other factors that could cause our actual results to differ materially from the results expressed or implied by such statements, including general economic and business conditions affecting our customers and suppliers, competitors' responses to our products and services, particularly with respect to pricing, the overall market acceptance of such products and services, and successful completion of our capital expansion program. We use words like "will," "may," "should," "plan," "believe," "expect," "anticipate," "intend," "future" and other similar expressions to identify forward-looking statements. You should not place undue reliance on these forward-looking statements, which speak only as of their respective dates. These forward-looking statements are based on our current expectations and are subject to number of risks and uncertainties. Our actual operating results could differ materially from those predicted in these forward-looking statements, and any other events anticipated in the forward-looking statements may not actually occur.			

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

See Market Risk in Item 2, above.

Item 4. Controls and Procedures

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures as of April 3, 2004. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of April 3, 2004. There were no material changes in the Company's internal control over financial reporting during the first quarter of 2004.

#### **PART II - OTHER INFORMATION**

#### Item 1. Legal Proceedings.

None.

#### Item 2. Changes in Securities and Use of Proceeds.

Period	(a) Total number of shares Purchased		(c) total number of shares Purchased as part of Publicly Announced Plans or Programs	(d) Maximum Number of
January 1 - January 30, 2004	-	-	-	432,956
January 31 - February 28, 2004	-	-	-	432,956
February 29 - April 3, 2004		-		432,956
Total	-	-	-	432,956

#### Item 3. Defaults Upon Senior Securities.

None.

#### Item 4. <u>Submission of Matters to a Vote of Securities Holders</u>.

At the annual meeting of shareholders held April 29, 2004, the nominees to the Board of Directors were re-elected based on the following results:

Nominees	<u>Votes For</u>	Votes Withholding Authority
Robert T. Brady	20,792,217	1,018,736
John B. Drenning	20,609,513	1,201,440
Peter J. Gundermann	20,729,226	1,081,727
Kevin T. Keane	20,596,463	1,214,490
Robert J. McKenna	20,785,071	1,025,882

The selection of Ernst & Young LLP as the Registrant's auditors was approved by the following vote: 20,667,892 in favor; 777,039 against; and 366,022 abstentions.

The proposal to rescind the Company's SERP was defeated by the following vote: 4,976,927 in favor; 16,345,241 against; and 488,785 abstentions.

Under Applicable New York law and the Company's charter documents, abstentions and non-votes have no effect.

#### Item 5. Other Information.

None.

#### Item 6. <u>Exhibits and Reports on Form 8-K</u> (a) Exhibits

Exhibit 31.1 Section 302 Certification - Chief Executive Officer Exhibit 31.2 Section 302 Certification - Chief Financial Officer Exhibit 32. Certification Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 The Company filed an 8-K on January 30, 2004, regarding its press release of its 2003 annual earnings. The Company filed an 8-K on February 9, 2004, regarding Mr. Kevin T. Keane's (the Company's Chairman of the Board) adoption of a written plan pursuant to 10b5-1 of the Securities Exchange Act of 1934. The Company filed an 8-K on April 29, 2004, regarding its press release of its 2004 first quarter earnings. The Company filed an 8-K on May 5, 2004, regarding its press release of its 2004 first quarter earnings

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### **ASTRONICS CORPORATION**

(Registrant)

Date: May 14, 2004

By: /s/ David C. Burney

David C. Burney Vice President-Finance and Treasurer (Principal Financial Officer)

# Exhibit 31.1

# **SECTION 302 CERTIFICATION**

I, Peter J. Gundermann, President and Chief Executive Officer, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Astronics Corporation;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e) for the registrant and have:
  - a. Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b. Evaluated the effectiveness of the registrant's disclosure controls and procedures presented in this report our conclusions about effectiveness of the disclosure controls and procedures, as of the end of the period covered this based on such evaluation; and
  - c. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and;
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies in the design or operation of internal control which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

Date: May 14, 2004

President and Chief Executive Officer

# Exhibit 31.2

# **SECTION 302 CERTIFICATION**

I, David C. Burney, Chief Financial Officer, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Astronics Corporation;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e) for the registrant and have:
  - a. Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b. Evaluated the effectiveness of the registrant's disclosure controls and procedures presented in this report our conclusions about effectiveness of the disclosure controls and procedures, as of the end of the period covered this based on such evaluation; and
  - c. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and;
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies in the design or operation of internal control which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and

Date: May 14, 2004

Chief Financial Officer

Exhibit 32

### **SECTION 906 CERTIFICATION**

We, Peter J. Gundermann, Chief Executive Officer of Astronics Corporation (the "Company") and David C. Burney Chief Financial Officer of Astronics Corporation, certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:

The Quarterly Report on Form 10-Q of the Company for the quarter ended April 3, 2004 (the "Report") fully complies with the requirements of section 13(a) of the Securities Exchange Act of 1934 (15 U.S.C. 78m); and

The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: May 14, 2004	/s/ Peter J. Gundermann		
	Peter J. Gundermann Title: Chief Executive Officer		
Dated: May 14, 2004	/s/ David C. Burney		
	David C. Burney Title: Chief Financial Officer		

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.