# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 4, 2005

# ASTRONICS CORPORATION

(Exact name of registrant as specified in its charter)

New York	0-7087	16-0959303
(State or other jurisdiction of incorporation)	(Commission File Number)	(IRS Employer Identification No.)
130 Commerce Way, Ea (Address of principal	14052 (Zip Code)	

Registrant's telephone number, including area code (716) 805-1599

Not Applicable
(Former name or former address, if changed since last report)

### Item 2.02 Results of Operations and Financial Condition.

On August 4, 2005, Astronics Corporation issued a news release announcing its financial results for the second quarter. A copy of this news release is attached as Exhibit 99.1.

The information contained herein and in the accompanying exhibit shall not be incorporated by reference into any filing of the Registrant, whether made before or after the date hereof, regardless of any general incorporation language in such filing. The information in this report, including the exhibit hereto, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended.

#### Item 9.01 Financial Statements and Exhibits.

(c) Exhibits.

**Exhibit** 

**Number Description** 

99.1 Press Release of Astronics Corporation dated August 4, 2005.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### ASTRONICS CORPORATION

Date: August 4, 2005 By: /s/ David C. Burney

Name: David C. Burney
Title: Chief Financial Officer





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For more information contact:

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#### FOR IMMEDIATE RELEASE

# Astronics Corporation Reports Second Quarter 2005 Results Sales more than double including acquisition, while organic growth reaches 27%

EAST AURORA, NY, August 4, 2005 - Astronics Corporation (NASDAQ: ATRO), a leading manufacturer of advanced, high-performance lighting, electronics and electrical power systems for the global aerospace industry, reported sales of \$18.8 million in the second quarter of 2005 up from \$8.9 million in revenue during the second quarter the prior year. Astronics Advanced Electronic Systems (AES), which was acquired by Astronics on February 3, 2005, contributed \$7.5 million in revenue, while organic sales increased 27% to \$11.4 million compared with the second quarter of 2004. For the six month period ended July 2, 2005, Astronics had net sales of \$34.5 million, a 93% increase over the first six months of last year. Organic sales for the first half of 2005 increased 24% to \$22.2 million, while the AES acquisition contributed \$12.3 million to the total.

Net income for the second quarter was \$197 thousand compared with net income of \$57 thousand in the same period the prior year and net income of \$609 thousand in the first quarter of this year. Quarterly diluted earnings per share increased quarter-over-quarter from \$.01 to \$.02, and declined from \$.08 in the first quarter of 2005. Negatively impacting net income was an income tax charge of approximately \$320 thousand related to a change in New York State (NYS) tax law, which makes it unlikely the company will be able to utilize certain tax credit carry-forwards it had been carrying as it anticipates a reduction in its state tax liabilities for future years. For the first half of 2005, net income was \$806 thousand, or \$0.10 per diluted share, compared with net income of \$283 thousand, or \$0.04 per diluted share for the same period last year.

Gross margin improved to 18.5% in this year's second quarter from 16% last year, but was down from 21% in the first quarter of 2005. AES's strong gross margin of 26% helped to support the gross margin improvement in the second quarter. Higher engineering and product development costs to include outsourced testing and design work for several programs that have not yet entered into production have dampened margins. Gross margin for the first six months of the year was 19.7%, 2.2 percentage points higher than the first six months of 2004.

Income from operations grew to \$913 thousand compared with \$184 thousand in the second quarter of 2004, but declined from \$1.1 million in the first quarter of this year. Income from operations was \$2.0 million and \$0.6 million for the first six months of 2005 and 2004, respectively.

Peter J. Gundermann, President and CEO of Astronics, commented, "Demand for our products continues to be strong and drove our sales performance in the second quarter. Higher sales helped to offset the high engineering and development costs that we continue to incur.

"Looking forward, we expect revenue to continue to strengthen in the second half so that cumulative sales in 2005 reach the range of \$72 to \$78 million. Higher revenue will help margins, but we expect our current level of investment in product development and testing to continue, so any margin increase will likely be muted. Our investment continues to be directed at our existing development contracts, like the Joint Strike Fighter, Eclipse 500 and Cessna Mustang. We also continue to find attractive new opportunities, which we are actively pursuing."

Sales to the commercial transport market in the second quarter of 2005 were \$8.4 million and were approximately 45% of total sales compared with \$1.6 million and approximately 18% of total sales in the same period last year. Higher commercial transport sales reflect the addition of Astronics AES and its success with its in-seat power systems. Business jet sales were \$4.1 million, up almost 50% from \$2.7 million last year. The growth in sales to the business jet market was due to a combination of higher aircraft production rates and sales of new products with higher content value. Military sales were \$6.1 million, a 47% increase over sales in the second quarter of 2004.

Overall, Astronics sales by market have become better balanced with the addition of AES. For the first half of 2005, 32.3% of sales were to the military market, 44.7% to the commercial transport market and 21.8% to the business jet market. For the first half of 2004, Astronics had sales of 46.8% to the military market, 19.5% to the commercial transport market and 29% to the business jet market.

Bookings for the second quarter were \$23.6 million, an increase of \$8.7 million, or 58.5%, over bookings for the first quarter of 2005. At the end of the quarter, backlog was \$77.9 million, which includes Astronics AES backlog of \$53.2 million.

Capital expenditures were \$782 thousand for the quarter, an increase of \$472 thousand over the prior year. Year to date capital expenditures were \$1.3 million. The higher capital spending reflects both the expanded capital needs of the business since the acquisition and capital equipment purchases for anticipated growth in sales. Capital spending for the remainder of 2005 is expected to be in the range of \$800 thousand to \$1.0 million. Depreciation and amortization was \$706 thousand in the quarter, an increase from \$334 thousand in the second quarter of 2004.

Accounts payable and accrued expenses include approximately \$3.2 million as required by Statement of Financial Accounting Standards 141 Business Combinations, which requires that if an acquisition involves a contingent consideration agreement that might result in an additional payment and if the initial purchase price was below market value, an amount is recorded as if it were a liability for the difference between the consideration paid and the market value of the assets acquired until the contingent consideration is determined. This liability does not reflect an estimate of the expected contingent consideration, if any, that may be payable. The actual contingent amount will not be determined until the end of 2005 and will be based on actual sales of AES for the year.

Astronics had drawn \$7 million on its \$15 million available line of credit at July 2, 2005.

#### **Webcast and Conference Call**

The release of the financial results on August 4, 2005, will be followed by a company-hosted teleconference at 11:00 a.m. ET. During the teleconference, Peter J. Gundermann, President and CEO, and David C. Burney, Vice President and CFO, will review the financial and operating results for the period and discuss Astronics' corporate strategy and outlook. A question-and-answer session will follow. The Astronics conference call can be accessed the following ways:

- The live webcast can be found at http://www.astronics.com. Participants should go to the website
   10 15 minutes prior to the scheduled conference in order to register and download any necessary audio software.
- The teleconference can be accessed by dialing (973) 935-2100 approximately 5 10 minutes prior to the call.

To listen to the archived call:

- The archived webcast will be at http://www.astronics.com. A transcript will also be posted once available.
- A replay can also be heard by calling (973) 341-3080, and entering passcode 6244380. The telephonic replay will be available through Thursday, August 11, 2005 at 6:00 p.m. ET.

#### ABOUT ASTRONICS CORPORATION

Astronics Corporation is a leading manufacturer of advanced, high-performance lighting and electrical power distribution systems for the global aerospace industry. Its strategy is to expand the value and content it provides to various aircraft platforms through product development and acquisition. Astronics Corporation, and its wholly-owned subsidiaries Astronics Advanced Electronic Systems Corp. and Luminescent Systems Inc., have a reputation for high quality designs, exceptional responsiveness, strong brand recognition and best-in-class manufacturing practices.

For more information on Astronics and its products, visit its website atwww.Astronics.com.

#### Safe Harbor Statement

This press release contains forward-looking statements as defined by the Securities Exchange Act of 1934. One can identify these forward-looking statements by the use of the words "expect," "anticipate," "plan," "may," "will," "estimate" or other similar expression. Because such statements apply to future events, they are subject to risks and uncertainties that could cause the actual results to differ materially from those contemplated by the statements. Important factors that could cause actual results to differ materially include the state of the aerospace industry, the market acceptance of newly developed products, the ability to cross sell products and expand markets, internal production capabilities, the timing of orders received, the status of customer projects, customer preferences, and other factors which are described in filings by Astronics with the Securities and Exchange Commission. The Company assumes no obligation to update forward-looking information in this press release whether to reflect changed assumptions, the occurrence of unanticipated events or changes in future operating results, financial conditions or prospects, or otherwise.

FINANCIAL TABLES FOLLOW.

# **ASTRONICS CORPORATION** CONSOLIDATED INCOME STATEMENT DATA (unaudited)

(unaudited)										
(in thousands except per share data)										
		Three mo	onths (	ended	Six months ended					
	7	/2/2005		7/3/2004	7/2/2005		7/3/2004			
Sales	\$	18,839	\$	8,940	\$ 34,495	\$	17,909			
Cost of products sold		15,344		7,491	27,707		14,772			
Gross profit		3,495		1,449	6,788		3,137			
Gross profit margin		19%		16%	20%		18%			
Selling, general and administrative expense		2,582		1,265	4,793		2,532			
Income from operations		913		184	1,995		605			
Operating profit margin		5%		2%	6%		3%			
Interest expense, net		191		85	313		142			
Income taxes		525		42	876		180			
Net Income	\$	197	\$	57	\$ 806	\$	283			
Basic earnings per share:	\$	0.02	\$	0.01	\$ 0.10	\$	0.04			
Diluted earnings per share:	\$	0.02	\$	0.01	\$ 0.10	\$	0.04			
Weighted average diluted shares outstanding		8,023		7,816	7,962		7,816			
CAPITAL EXPENDITURES	\$	782	\$	310	\$ 1,333	\$	405			
DEPRECIATION AND AMORTIZATION	\$	706	\$	334	\$ 1,322	\$	658			

#### **ASTRONICS CORPORATION**

# CONSOLIDATED BALANCE SHEET DATA (unaudited)

(in thousands)

	7.	/2/2005	12	12/31/2004	
ASSETS:					
Cash and cash equivalents	\$	1,093	\$	8,476	
Short-term investments		-		1,000	
Accounts receivable		14,935		5,880	
Inventories		16,994		7,110	
Prepaid expenses		1,490		1,356	
Deferred income taxes		50		660	
Property, plant and equipment, net		21,642		15,221	
Other assets		8,941		5,533	
Total Assets	\$	65,145	\$	45,236	
LIABILITIES AND SHAREHOLDERS' EQUITY:					
Current maturities of long term debt	\$	904	\$	908	
Note payable		7,000		-	
Accounts payable and accrued expenses		17,298		4,937	
Current liabilities of discontinued operations		110		533	
Long-term debt		10,641		11,154	
Other liabilities		5,571		5,044	
Shareholders' equity		23,621		22,660	
Total liabilities and shareholders' equity	\$	65,145	\$	45,236	

### **ASTRONICS CORPORATION**

NET SALES BY MARKET

(\$, in thousands)

		Three	Months Ended					2005 YTD		
	 7/2/2005		7/3/2004	% change	7/2/2005		7/3/2004		% change	% of Total
Military	\$ 6,077	\$	4,143	46.7%	\$	11,172	\$	8,376	33.4%	32.3%
Commercial Transport	8,428		1,629	417.4%		14,590		3,501	316.7%	44.7%
Business Jet	4,098		2,735	49.8%		8,102		5,215	55.4%	21.8%
Other	236		433	-45.5%		631		817	-22.8%	1.3%
Total	\$ 18,839	\$	8,940	110.7%	\$	34,495	\$	17,909	92.6%	100.0%

#### **ASTRONICS CORPORATION**

NET SALES BY PRODUCT

(\$, in thousands)

	Three Mor	nths Er	nded			Six Mon	2005 YTD			
	 7/2/2005		7/3/2004	% change	7/2/2005		7/3/2004	% change	% of Total	
Cockpit Lighting	\$ 6,996	\$	5,489	27.5%	\$	13,716	\$	10,236	34.0%	37.1%
Cabin Power & Data	5,092		-	NA		8,084		-	NA	27.0%
Airframe Power	2,087		-	NA		3,927		-	NA	11.1%
External Lighting	2,728		1,480	84.3%		4,700		3,547	32.5%	14.5%
Cabin Lighting	1,700		1,538	10.5%		3,437		3,311	3.8%	9.0%
Other	236		433	-45.5%	631			815	-22.6%	1.3%
Total	\$ 18,839	\$	8,940	110.7%	\$	34,495	\$	17,909	92.6%	100.0%

# ASTRONICS CORPORATION

ORDER AND BACKLOG TREND

(\$, in thousands)

	Q104 4/3/04				Q304 10/2/04	Q404 12/31/04		FY 12/31/04	Q105 4/2/05		Q205 7/2/05		Six Months 7/2/05	
Bookings	\$ 13,270	\$	8,300	\$	11,700	\$	9,862	\$ 43,132	\$	14,868	\$	23,564	\$	38,432
Backlog	\$ 23,030	\$	22,300	\$	25,600	\$	27,170	\$ 27,170	\$	72,292	\$	77,856		77,856
Book:Bill	1.48		0.93		1.38		1.18	1.24		0.95		1.25		1.11

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