# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 5, 2010

## **ASTRONICS CORPORATION**

(Exact name of registrant as specified in its charter)

New York	0-7087	16-0959303							
(State or other Jurisdiction of Incorporation)	(Commission File Number)	(IRS Employer Identification No.)							
130 Commerce Way		4.05							
East Aurora, New York	100	14052							
(Address of Principal Executive C	Offices)	(Zip Code)							
	ephone number, including area code: ('  N/A  me or former address if changed since l	, 							
	Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:								
☐ Written communications pursuant to Rule	e 425 under the Securities Act (17 CFR	230.425)							
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)									
☐ Pre-commencement communications pur	☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))								
☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))									

#### Item 2.02 Results of Operations and Financial Condition

On May 5, 2010, Astronics Corporation issued a news release announcing its financial results for the first quarter of 2010. A copy of the press release is attached as Exhibit 99.1.

The information contained herein and in the accompanying exhibit shall not be incorporated by reference into any filing of the registrant, whether made before or after the date hereof, regardless of any general incorporation language in such filing. The information in this report including the exhibit hereto, shall not be deemed to be "filed" for purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended.

#### Item 9.01 Financial Statements and Exhibits.

Press Release of Astronics Corporation dated May 5, 2010

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### **Astronics Corporation**

Dated: May 5, 2010 By: /s/ David C. Burney

Name: David C. Burney

Vice President and Chief Financial Officer

#### EXHIBIT INDEX

Exhibit 99.1

Description
Press Release of Astronics Corporation Dated May 5, 2010



# NEWS RELEASE

Astronics Corporation × 130 Commerce Way × East Aurora, NY × 14052-2164

### For more information contact: Company:

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#### **Investor Relations:**

Deborah K. Pawlowski, Kei Advisors LLC Phone: (716) 843-3908

Email: dpawlowski@keiadvisors.com

#### FOR IMMEDIATE RELEASE

#### **Astronics Corporation Reports First Quarter 2010 Results**

- Net Income of \$3.4 million, up \$2.0 million from 2009 first quarter
- Revenue of \$46.9 million compared with \$50.0 million last year
- First quarter bookings total \$54.3 million

**EAST AURORA, NY, May 5, 2010** — **Astronics Corporation (NASDAQ: ATRO),** a leader in advanced, high performance lighting, electrical power and automated test systems for the global aerospace and defense industries, today reported financial results for the first quarter of 2010.

#### **First Quarter Operating Results**

		Three Mon	Increase/(Decrease)					
(in millions) Sales	Ap	April 3, 2010		April 4, 2009		\$	%	
	\$	46.9	\$	50.0	\$	(3.1)	(6.2)%	
Gross profit	\$	11.5	\$	8.5	\$	3.0	35.4%	
Gross margin		24.6%		17.1%				
SG&A	\$	5.5	\$	6.1	\$	(0.6)	(9.9)%	
SG&A percent to sales		11.6%		12.1%				
<b>Income from Operations</b>	\$	6.1	\$	2.5	\$	3.6	146.7%	
Operating margin		13.0%		4.9%				
Net Income	\$	3.4	\$	1.4	\$	2.0	142.7%	

Sales in the first quarter of 2010 were \$46.9 million, down \$3.1 million, or 6.2%, from the prior year period. The 2010 first quarter included sales for Astronics' DME subsidiary for the entire period while the 2009 first quarter included DME sales for a nine week period. Astronics acquired DME on January 30, 2009. The Company reported net income in the first quarter of 2010 of \$3.4 million, or \$0.31 per diluted share, compared with net income of \$1.4 million, or \$0.13 per diluted share, in the same period of last year. Consolidated bookings in the first quarter totaled \$54.3 million, an increase of 76% over the first quarter of 2009.

The improved margins were a result of higher margins in our Aerospace segment as leverage was achieved from increased sales volumes and reductions to our cost structure, as well as a favorable sales mix compared with the first quarter of last year. Also contributing to the margin expansion was reduced amortization expense on purchased intangibles of \$0.5 million and the reduction of our estimated warranty liability of \$0.7 million, both in our Test Systems segment.

Engineering and development (E&D) costs were relatively flat at \$7.1 million and \$7.4 million in the first quarter of 2010 and 2009, respectively.

The \$0.6 million decrease in selling, general and administrative (SG&A) expense in the first quarter of 2010 compared with last year's first quarter was primarily due to approximately \$0.5 million in higher amortization of purchased intangible assets for the acquired DME business in 2009.

Peter J. Gundermann, President and Chief Executive Officer of Astronics, commented "First quarter results provided a strong start for 2010. Demand was higher than expected, especially for our in-seat power products, and our aggressive cost cutting over the last year drove solid margins. We are also encouraged with the bookings level which gives us increased confidence for the rest of the year."

First quarter Review: Aerospace Segment (refer to sales by market and segment data in accompanying tables)

Sales for the Aerospace segment were \$43.2 million in the first quarter of 2010, up \$1.4 million, or 3%, compared with the 2009 first quarter. The 19% sales increase to the commercial transport market was a result of increased volume due in part to the timing of shipments and in part to a general improvement of the commercial transport market, as airlines increased their procurement and installation of in-flight entertainment and in-seat power systems. Sales to the business jet market were 20% below last year's first quarter due to reduced volumes, as the business jet manufacturers' build rates were lower than last year and demand for our products decreased. Military sales fell 14% primarily as a result of the conclusion of shipments of our power conditioning unit for the Tactical Tomahawk missile in the third quarter of 2009 and lower shipment rates for lighting products.

Aerospace operating profit for the first quarter of 2010 was \$6.7 million, or 15.6% of sales, compared with \$3.4 million, or 8.1% of sales, in the same period last year. Margin improvement was due to the leverage provided on the increased sales volume, the effect of cost reductions and favorable product mix.

Bookings for the Aerospace segment were \$50.7 million, up significantly from \$28.0 million in the first quarter of 2009.

First quarter Review: Test Systems Segment (refer to sales by market and segment data in accompanying tables)

Sales for the Test Systems segment were \$3.7 million in the first quarter of 2010 compared with \$8.2 million in the first quarter of 2009. The decrease in the Test Systems segment sales reflected the low rate of new orders received during the past year and the resulting low backlog level.

Operating profit was \$0.2 million, or 5.0% of sales, in the first quarter of 2010, compared with \$0.2 million, or 2.4% of sales, in the first quarter of 2009. Amortization costs decreased by \$0.5 million compared with the same quarter last year and savings have been realized through cost reductions. Additionally, the first quarter 2010 operating profit reflected a reduction in estimated warranty liability of \$0.7 million.

Test Systems bookings in the first quarter were \$3.6 million compared with \$2.8 million in the first quarter of 2009.

#### **Balance Sheet**

At April 3, 2010, the cash balance was \$12.7 million compared with \$14.9 million at December 31, 2009. The Company has availability of approximately \$32 million at April 3, 2010 from its revolving credit facility.

Cash generated from operations during the first quarter of 2010 was \$1.6 million compared with cash generated from operations of \$2.9 million in the 2009 first quarter. Higher net income was offset by increased investment in net working capital components. Capital expenditures in the quarter were \$0.9 million and payments made to reduce long-term debt during the quarter were \$3.1 million. The Company expects capital spending in 2010 to be approximately \$2.5 million to \$3.5 million.

#### Outlook

Backlog at April 3, 2010 was \$92.8 million, above backlog at the end of the fourth quarter of 2009 of \$85.4 million and down from backlog at the end of the first quarter of 2009 of \$111.7 million. Approximately \$71 million of total backlog is expected to ship by the end of 2010 and approximately \$79 million of total backlog is expected to ship in the next 12 months.

Mr. Gundermann stated, "We are off to a better start to the year than we anticipated, but are not ready to increase our revenue guidance for 2010. Aerospace has had a better start than expected, while Test Systems is off to a somewhat slower start. We continue to expect that sales for the year will be in the range of \$170 to \$190 million."

Astronics anticipates that approximately \$145 million to \$155 million of projected 2010 revenue will be from the Aerospace segment, while approximately \$25 million to \$35 million will be from the Test Systems segment.

#### First quarter 2010 Webcast and Conference Call

The Company will host a teleconference at 1:00 p.m. ET today. During the teleconference, Peter J. Gundermann, President and CEO, and David C. Burney, Vice President and CFO, will review the financial and operating results for the period and discuss Astronics' corporate strategy and outlook. A question-and-answer session will follow.

The Astronics conference call can be accessed by dialing (201) 689-8562 and entering conference ID number 348533. The listen-only audio webcast can be monitored at <a href="www.astronics.com">www.astronics.com</a>. To listen to the archived call, dial (201) 612-7415 and enter conference ID number 348533 and account number 3055. The telephonic replay will be available from 4:00 p.m. on the day of the call until 11:59 p.m. ET, Wednesday, May 12, 2010. A transcript will also be posted to the Company's Web site, once available.

#### **ABOUT ASTRONICS CORPORATION**

Astronics Corporation is a leader in advanced, high performance lighting, electrical power and automated test systems for the global aerospace and defense industries. Astronics' strategy is to develop and maintain positions of technical leadership in its chosen aerospace and defense markets, to leverage those positions to grow the amount of content and volume of product it sells to those markets and to selectively acquire businesses with similar technical capabilities that could benefit from our leadership position and strategic direction. Astronics Corporation, and its wholly-owned subsidiaries, DME Corporation, Astronics Advanced Electronic Systems Corp. and Luminescent Systems Inc., have a reputation for high quality designs, exceptional responsiveness, strong brand recognition and best-in-class manufacturing practices. The Company routinely posts news and other important information on its Web site at www.Astronics.com.

#### For more information on Astronics and its products, visit its website atwww.Astronics.com.

#### **Safe Harbor Statement**

This press release contains forward-looking statements as defined by the Securities Exchange Act of 1934. One can identify these forward-looking statements by the use of the words "expect," "anticipate," "plan," "may," "will," "estimate" or other similar expression. Because such statements apply to future events, they are subject to risks and uncertainties that could cause the actual results to differ materially from those contemplated by the statements. Important factors that could cause actual results to differ materially include the state of the aerospace industry, the market acceptance of newly developed products, internal production capabilities, the timing of orders received, the status of customer certification processes, the demand for and market acceptance of new or existing aircraft which contain the Company's products, customer preferences, and other factors which are described in filings by Astronics with the Securities and Exchange Commission. The Company assumes no obligation to update forward-looking information in this press release whether to reflect changed assumptions, the occurrence of unanticipated events or changes in future operating results, financial conditions or prospects, or otherwise.

FINANCIAL TABLES FOLLOW.

### **ASTRONICS CORPORATION** CONSOLIDATED INCOME STATEMENT DATA (Unaudited, \$ in thousands except per share data)

		Three Months Ended					
	4,	4/3/2010					
Sales	\$	46,936	\$	50,015			
Cost of products sold		35,390		41,485			
Gross profit		11,546		8,530			
Gross margin		24.6%		17.1%			
Selling, general and administrative		5,466		6,065			
Income from operations		6,080		2,465			
Operating margin		13.0%		4.9%			
Interest expense, net		599		424			
Other income		(38)		(13)			
Income before tax		5,519		2,054			
Income tax expense		2,119		653			
Net Income	\$	3,400	\$	1,401			
Basic earnings per share:	\$	0.31	\$	0.13			
Diluted earnings per share:	\$	0.31	\$	0.13			
Weighted average diluted shares outstanding		10,966		10,768			
Capital Expenditures	\$	875	\$	968			
Depreciation and Amortization	\$	1,239	\$	1,740			

## ASTRONICS CORPORATION CONSOLIDATED BALANCE SHEET DATA

(Unaudited, \$ in thousands)

	4	/3/2010	12	/31/2009
ASSETS:				
Cash and cash equivalents	\$	12,678	\$	14,949
Accounts receivable		30,831		30,560
Inventories		31,716		31,909
Other current assets		4,966		5,075
Property, plant and equipment, net		31,174		31,243
Other long-term assets		3,697		3,763
Deferred taxes long-term		7,916		8,131
Intangible assets		5,453		5,591
Goodwill		7,610		7,493
Total Assets	\$	136,041	\$	138,714
LIABILITIES AND SHAREHOLDERS' EQUITY:				
Current maturities of long term debt	\$	5,245	\$	6,238
Accounts payable and accrued expenses		20,960		23,398
Long-term debt		36,523		38,538
Other liabilities		9,285		10,427
Shareholders' equity		64,028		60,113
Total Liabilities and Shareholders' Equity	\$	136,041	\$	138,714

#### ASTRONICS CORPORATION SEGMENT DATA

(Unaudited, \$ in thousands)

		Three Months Ended			
		1/3/2010	4,	/4/2009	
Sales					
Aerospace	\$	43,190	\$	41,818	
Test Systems		3,746		8,197	
Total Sales	\$	46,936	\$	50,015	
Operating Profit and Margins					
Aerospace	\$	6,742	\$	3,395	
		15.6%		8.1%	
Test Systems		187		198	
		5.0%		<u>2.4</u> %	
<b>Total Operating Profit</b>		6,929		3,593	
		14.8%		7.2%	
Corporate Expenses and Other		(849)		(1,128)	
Income from Operations	\$	6,080	\$	2,465	
	_	13.0%		4.9%	

#### **ASTRONICS CORPORATION SALES BY MARKET**

(Unaudited, \$ in thousands)

		Three Months Ended							
	4	4/3/2010			% change	YTD %			
Aerospace Segment									
Commercial Transport	\$	27,445	\$	23,006	19%	58%			
Military		8,398		10,486	-20%	18%			
Business Jet		5,592		6,522	-14%	12%			
FAA/Airport		1,755		1,804	-3%	4%			
Aerospace Total	\$	43,190	\$	41,818	3%	92%			
Test Systems Segment									
Military	<u>\$</u>	3,746	\$	8,197	-54%	8%			
Total	\$	46,936	\$	50,015	-6%	100%			

### **ASTRONICS CORPORATION** SALES BY PRODUCT (Unaudited, \$ in thousands)

		Three Months Ended							
	4	4/3/2010		/4/2009	% change	YTD %			
Aerospace Segment									
Cabin Electronics	\$	21,496	\$	16,502	30%	46%			
Aircraft Lighting		15,733		18,051	-13%	33%			
Airframe Power		4,206		5,461	-23%	9%			
Airfield Lighting		1,755		1,804	-3%	4%			
Aerospace Total	\$	43,190	\$	41,818	3%	92%			
Test Systems Segment	\$	3,746	\$	8,197	<u>-54</u> %	8%			
Total	\$	46,936	\$	50,015	-6%	100%			

# ASTRONICS CORPORATION ORDER AND BACKLOG TREND

(Unaudited, \$ in thousands)

	4	Q1 2009* 4/4/2009	7	Q2 2009 7/4/2009	10	Q3 2009 0/3/2009	12	Q4 2009 12/31/2009		Q1 2010 /3/2010
Sales										
Aerospace	\$	41,818	\$	38,216	\$	38,958	\$	36,613	\$	43,190
Test Systems		8,197		8,808		9,628		8,963		3,746
Total Sales	\$	50,015	\$	47,024	\$	48,586	\$	45,576	\$	46,936
Bookings										
Aerospace	\$	28,016	\$	34,605	\$	40,135	\$	29,270	\$	50,668
Test Systems		2,798		6,168		3,932		743		3,634
Total Bookings	\$	30,814	\$	40,773	\$	44,067	\$	30,013	\$	54,302
Backlog										
Aerospace	\$	85,418	\$	81,807	\$	82,983	\$	75,639	\$	83,116
Test Systems		26,311		23,671		17,974		9,755		9,644
Total Backlog	\$	111,729	\$	105,478	\$	100,957	\$	85,394	\$	92,760
Book:Bill										
Aerospace		0.67		0.91		1.03		0.80		1.17
Test Systems		0.34		0.70		0.41		0.08		0.97
Total Book:Bill	_	0.62		0.87		0.91		0.66		1.16

<sup>\*</sup> On January 30, 2009, Astronics acquired DME Corporation, including backlog of \$10,172 for Aerospace and \$31,710 for Test Systems.